



**SALLY MARITIME**

PT AIRA ANDALAN ARMADA



**The 1<sup>st</sup>  
Chartering  
Desk Company  
in Indonesia**



## BACKGROUND

Sally Maritime is the 1st chartering desk Company in Indonesia.

Established since August 2015, Sally Maritime has the long experience in the shipping logistics industry. Our team has been in the world of shipping logistics since 2002, and in 2009 started focusing on the chartering desk business with a specialization in Bulk Liquid Cargo. Sally Maritime continues to grow in the world of logistics in the country and is able to compete and cooperate with similar companies from Singapore, Malaysia and Hong Kong to the UK. Sally Maritime is the 1st chartering desk Company in Indonesia.

Sally Maritime's strength lies in market confidence which continues to strengthen. Having long experience in the world of shipping makes charterers and ship owners satisfied with the services provided by Sally Maritime. Sally Maritime continues to strengthen its position as a chartering desk company with its operation support.

## OUR VALUES

Sally Maritime continues to develop sails in order to realize the vision of becoming the leading maritime service provider in Indonesia.

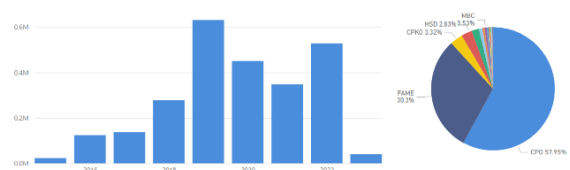
To realize this vision, Sally is committed to carry out the following mission:

- Implement world-class service standards in the chartering desk field
- Become the partner who provides solutions for clients based on the principles of openness and trust and professionalism
- Creating a prospective market opportunity and potential for ship owners (Ship Owners) and ship charterers (Charterers)

## PORT COVERAGE



### TOTAL CARGO DELIVERED



## BENEFITS

- **On Time**  
We help expedite your business development by bringing together charterers and ship owners so that cargo reaches its destination on time and according to the charterer's needs.
- **Large Capacity**  
Sally Maritime can meet the demand for vessels measuring from 2.000 tons to 10.000 tons.
- **Market Creation**  
Not just waiting for the right client, Sally Maritime creates new requests. This is our main advantage that other chartering desks find difficult to fulfill.
- **IT Excellence**  
All activities at Sally are supported by the qualified information technology system. Clients can get the latest information easily, and the whole process takes place in a precise and controlled manner.

# SERVICES

Sally Maritime aims to offer our local and international clients a top professional shipbroking service covering the following:

## Chartering Desk

Sally Maritime serves bulk liquid cargo shipments, in the form of CPO products and their derivatives, namely Crude Palm Oil (CPO), High Speed Diesel (HSD), Fatty Acid Methyl Ester, Liquid Chemical, Molasses.

- Business expertise and knowledge in region
- Provide up-to-date information and real time data
- Competitive price
- Variety of vessels

- Faster transactions & easier order placement
- Investors get better control (future development)

### OUR COMMODITY:



Crude Palm Oil

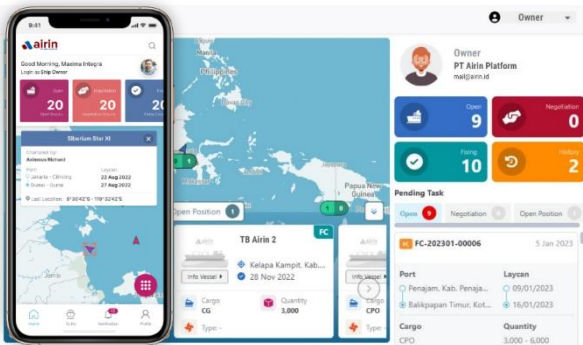


Biosolar

## AIRIN Digital Platform

Sally Maritime developed AIRIN digital platform that allows brokering activities to be carried out online. Please visit AIRIN at [www.airin.id](http://www.airin.id)

- Vessel owner open position.
- Charterer enquiry
- Vessel monitoring
- Contract management



## Sales & Purchases

In a continuously shipping market, Sally Maritime specializes in the sales & purchase of vessels in local and international markets. The types of vessels used include tankers, self propelled oil barges (SPOB), tug boats and oil barges. We will help you to choose a vessel at most favorable price.

- Strong experience in mediating matters
- We shall offer an optimum service to our clients
- Empower our clients to make more profitable decisions

### Our Types of Vessels:



TANKER



SPOB



TUGBOAT & OIL BARGE

## Commodity Trading

In today's advanced world, it's important that you could sell and buy commodities from your convenient space through online platforms. Sally Maritime offers key recommendations proper input and guidance to navigate the commodity market maze. Here are some advantages of online commodity trading:





- Convenient online trading
- Monitoring your investment is easier

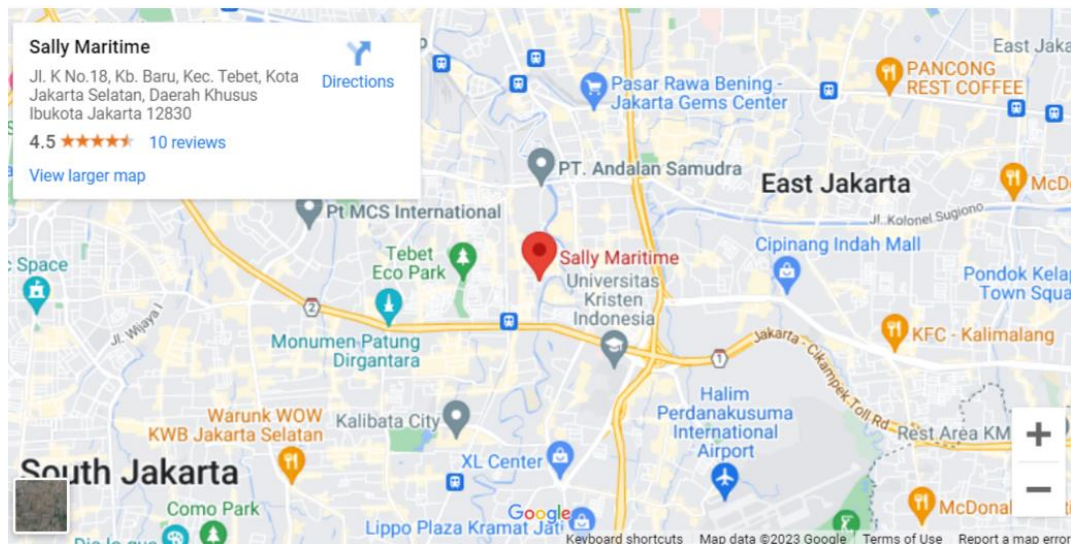


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## OUR CLIENTS

